

## Getting started...

Whether you're new to EquipMoney or an existing vendor, getting started is simple. All you need is your payment calculator link. Don't know your link? Not sure if you're set up with us? No worries! Simply go to equipmoney.com and enter your email address.



If you're already set up in EquipMoney, you'll receive an email from EquipMoney containing your custom links.



If you're new to EquipMoney, you'll receive access to the payment calculator, and our team will be in contact with you shortly to finish setting up your custom links.



## Calculating a Monthly Payment

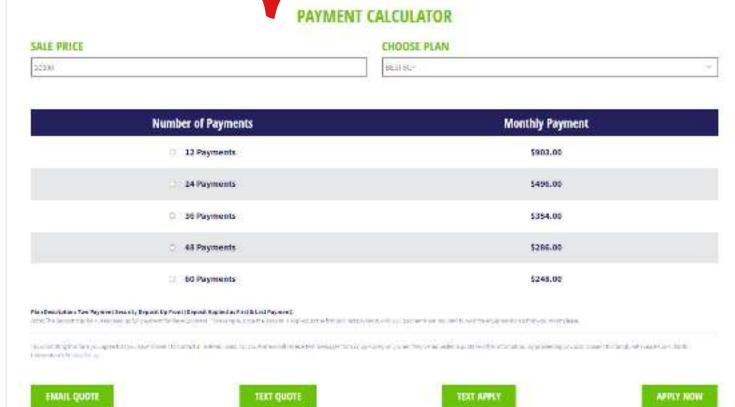
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Calculating a monthly payment with EquipMoney is simple and fast!

Enter the total sales price, including equipment, accessories, freight, and installation—all of which can be financed!

Then, choose a lease plan from the dropdown list.

The calculator will generate the payment options available for the selected plan.



Below the payment options, you'll find a plan description that gives the pertinent details.



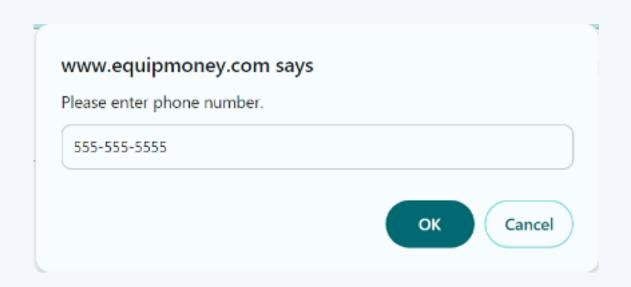
TIP! The 60 month payment option is a great place to start - use this on your quotes to show the lowest monthly payment option available.

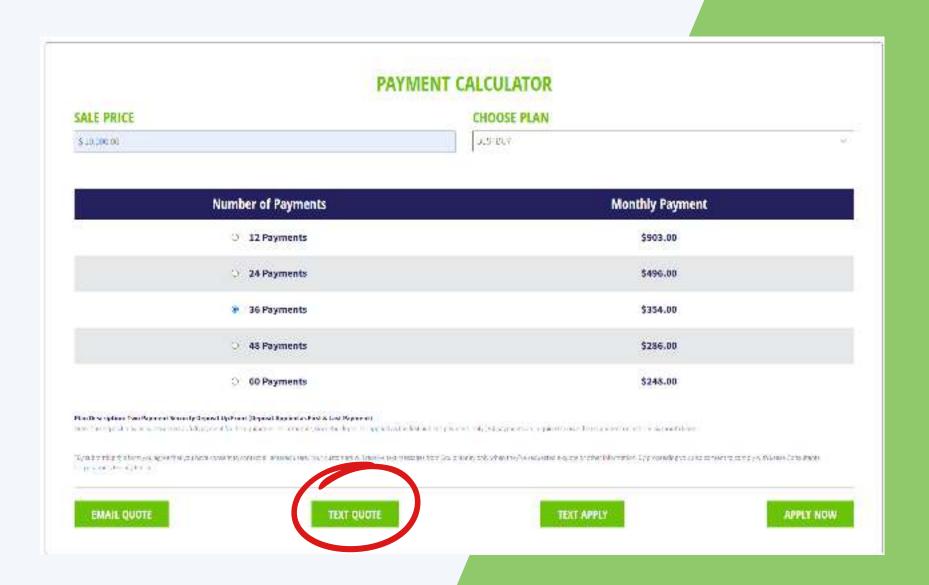


#### Sending a Quote - Text

Now that you've calculated the payment options, sending a quote is the next easy step. With just a few clicks, you can share both the cash price and monthly payment options via email or text.

After selecting a payment option, click 'TEXT QUOTE.' Enter the customer's mobile number in the popup box:





Upon hitting "OK" your customer receives a text immediately with the link to their quote - from there, they will have the option to submit their application to LCC.

#### Sending a Quote - Email

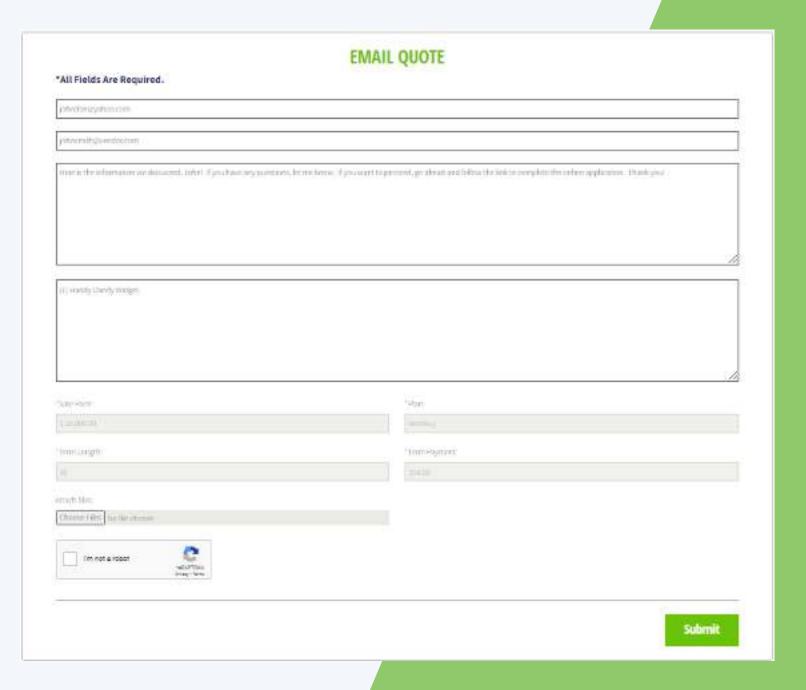
You can also email a quote directly to your customer. Emailing a quote is a great way to ensure the customer has all the information they need right in their inbox.

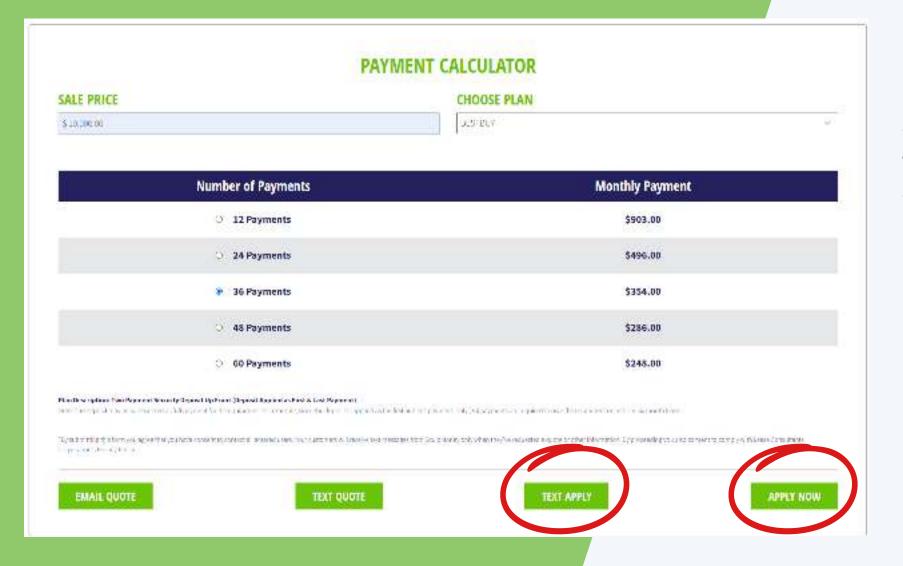
With a payment option selected, click on the "EMAIL QUOTE" button. This will open another screen.

- Enter the customer's email address.
- Enter your email address.
- Input any message you want to send with the quote.
- Input a brief equipment description.



Once submitted, the customer receives the quote via email immediately, and you will be copied! The emailed quote will allow the customer to submit an application directly to LCC.





## Quick Application Access

In addition to the application links that are included with every quote, you can also opt to go directly from the payment calculator to the application. If the customer is ready to move forward, you can immediately access the credit application from the calculator.

- TEXT APPLY: Clicking this button will allow you to enter the customer's mobile number they will receive a link that takes them directly to the credit application.
- APPLY NOW: Clicking this button will open the application form directly on your device.
  - When these links are used, you will be automatically copied on any application information submitted to LCC.

# Completing the Application

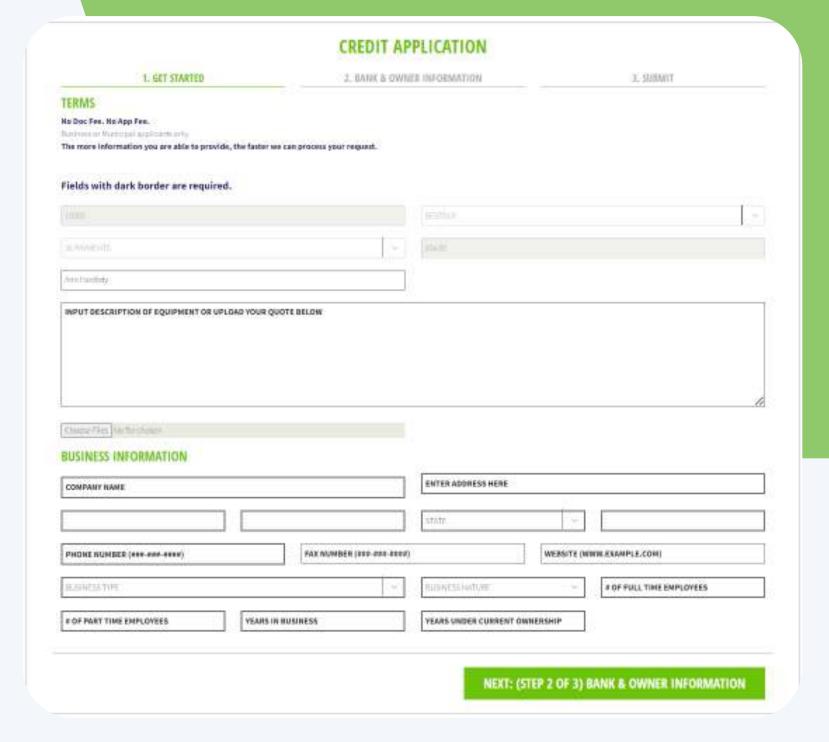
When your customer is ready to get started, completing our online credit application is simple and *fast*.

#### **TERMS:**

- This information will be brought forward from the payment calculator screen.
- You may input the equipment description OR upload your quote directly to EquipMoney.

#### **BUSINESS INFORMATION:**

- Enter business information as completely as possible.
- If address lookup fails, manually enter your address in the fields below.







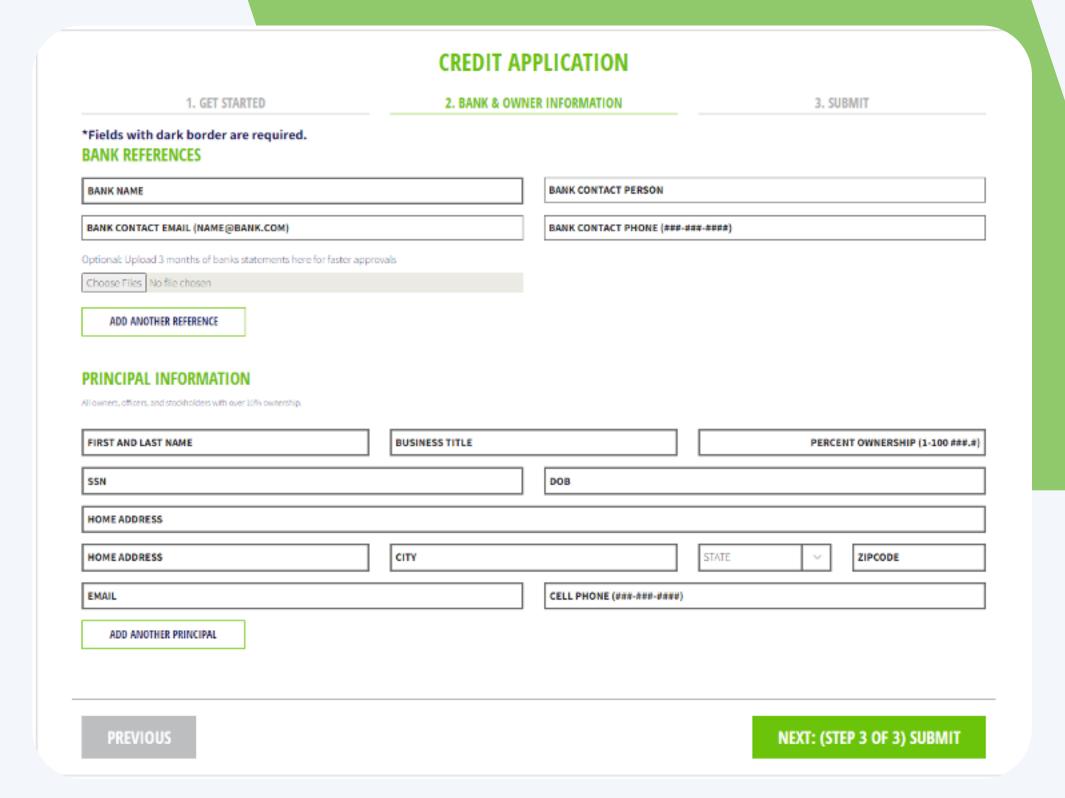
# Completing the Application (con't)

#### **BANK REFERENCES:**

- Only the bank name is required.
- Bank statements may be uploaded here, but are not required for application submission.

#### PRINCIPAL INFORMATION:

- Please include required information for all business owners with 10% ownership or more.
- If address lookup fails, manually enter the address in the fields below.





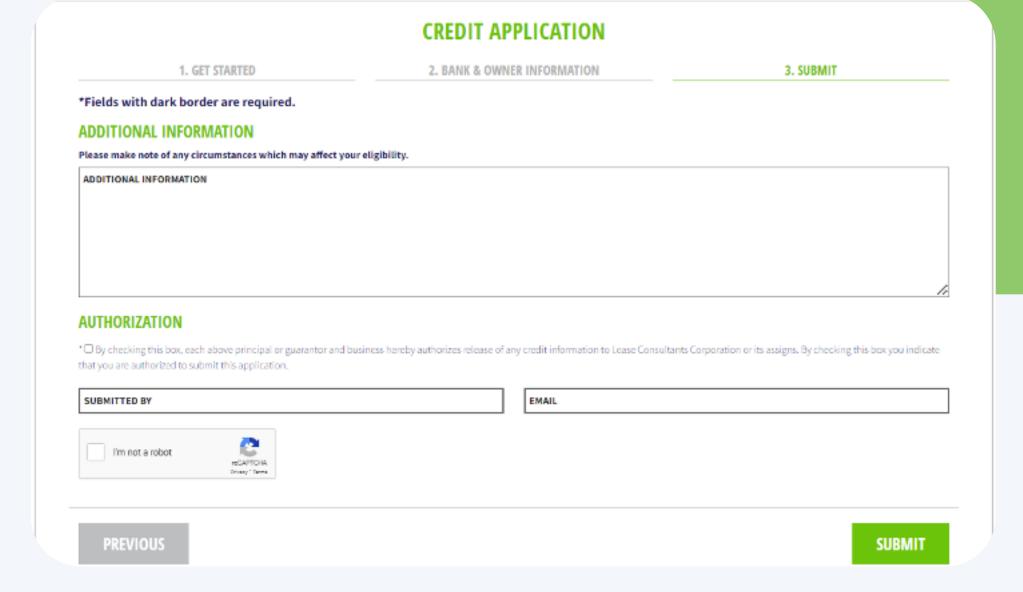
## Completing the Application (con't)

#### **ADDITIONAL INFORMATION:**

 Optional - Input any notes or information that should be considered alongside the application.

#### **AUTHORIZATION:**

- Must include the name and email address of the person submitting the application.
- Complete the reCAPTCHA prior to hitting "Submit".





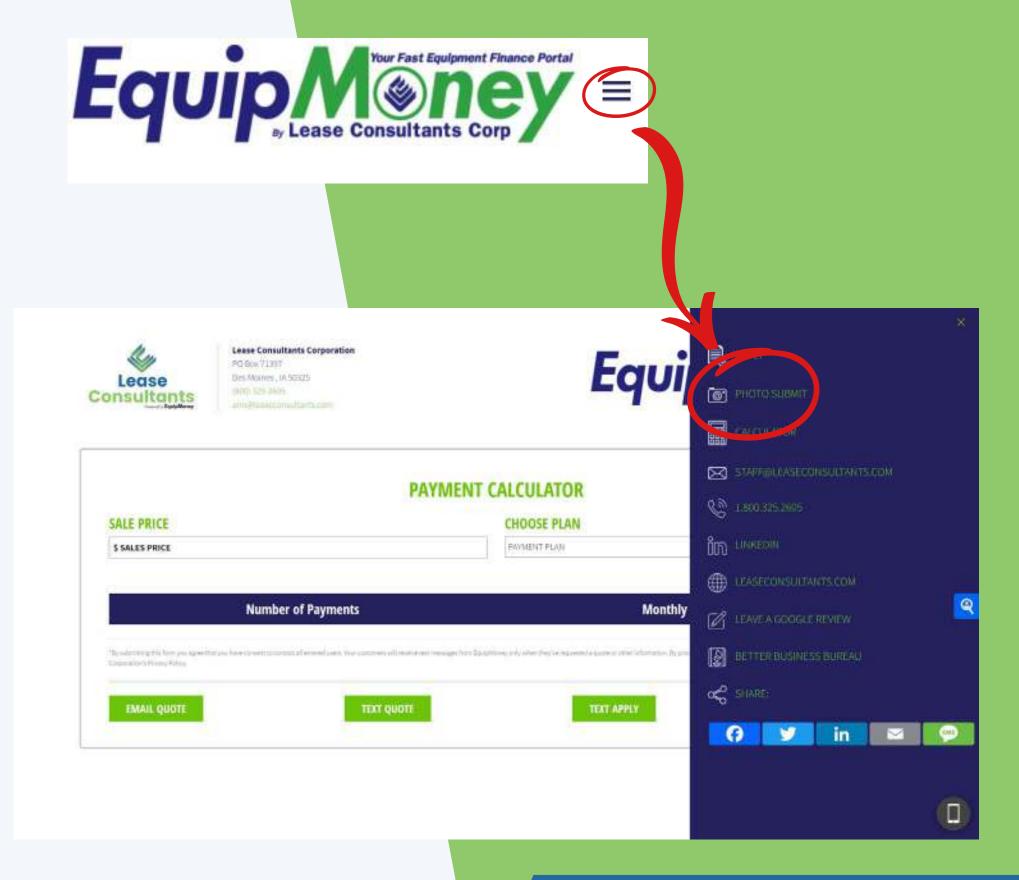
#### Uploading a Photo

Love the reliability of paper? EquipMoney has you covered—just take a photo of the application and upload it directly from the field.

In EquipMoney, click the three-bar menu (see top image) and select "Photo Submit."



Use your mobile device to either take a new photo or select an existing one to upload.





#### Application Submitted

Lease Consultants Corporation

PO Box 71397 Des Moines, 3A 56325 (800) 325-2695 ann@leaseconsultants.com



Thank you. Your application has been submitted. We like what we see so far but we need to check a few things. We will be in contact with you with the final results.

Upon submission of application, well qualified customers will receive an instant approval. All others will see the message to the left.

For applications under review, LCC will promptly assess the credit file and reach out to you or the customer if additional information is required. Otherwise, we'll inform you of the credit decision as soon as it's available.



You will be copied on the application information that is submitted to LCC.



#### **Credit Approval**

Upon approval, you will be notified by email (and text, if you have provided your cell number). The approval terms will be listed, plus any special notes - be sure to review this information!



TIP: LCC will approve for a larger amount where credit allows - this gives you the opportunity to upsell your customer!

Ready for LCC to send paperwork? Hit "Click Here" to easily order documenation!



Congratulations! Your application for Lessee has been approved!
Click the link below to view the approved terms. Next step is to order e-documents and close the sale. Wait for Lease Consultants Corporation to send you a Purchase Order before delivering equipment to customer. We appreciate the opportunity to work with you. Contact us with any questions at 800-325-2605. Thank you for your business!



#### Emailed Approval:

#### CONGRATULATIONS!

The application for Lease Consultants Corporation has been approved subject to the following terms:

- Application Number; 68300
- Approximate Equipment Cost: \$10,000.00. Approved up to \$15,000.00.
- Plan Name: 6 Month Deferred Billing Promotion \$1 Buyout Option
- Equipment Description:
- . Term up to: 36
- Monthly Payment of \$380.00
- Required Signatures:
- Plan Description: Nothing due upfront: No Payments for 6 Months! At the end of the Defende Billing period, customer purchases the equipment or starts a lease. Customer must be in business under current ownership for 3 years.

NOTE: We approved them for an additional amount in case you would like to offer additional equipment and/or accessories.

NEXT STEP! Click Here to order e-Documents and close the sale.

Wait for Lease Consultants Corporation to send you a Purchase Order before delivering equipment to customer.

Thank you for this business! We appreciate the opportunity to serve you!

Contact us with any questions at 800.325.2605.



## Ordering Documentation

- Confirm plan details. If correct, click Yes; if changes are needed, click No to open a text box for notes.
- List the make and model of the equipment or upload your equipment quote.
- If the customer is tax-exempt, mark Yes; if unsure, select No—LCC will confirm with the customer.
- · Select the estimated delivery/pickup date from the dropdown.
- If titled equipment is included (e.g., mounted on a trailer or vehicle), mark Yes.
- Confirm the email address of the signer(s). If it's incorrect, mark No to update it.
- · Add any additional notes or comments for LCC.



TIP: You may also order documentation by replying to the approval email OR by calling LCC at 800-325-2605



#### REQUEST DOCUMENTS: Customers Lease Consultants Corporation, Joe Smith, 800-325-2605. Approval #: 80000 \*Equipment Address: Final price before sales tax\* Latte many by Caburable IX Contr. IS THIS THE CORRECT PLAN: Yes O No. . Plan Name: 6 Month Delward Silling Promotion - \$1 Buyout Option Term up to: 3 Monthly Payment of: 5380.00 Required Signatures: Joe Smith Plan Description: Nothing due uphront No Payments for 6 Months! At the end of the Defend Billing period, customer purchases the equipment or starts arease. Customer must be in business under current ownership for A years. \*List of ALL equipment. Include Quantity, Make and Model. Or upload the quote, click here \*Is this purchase exempt from sales/use tax? \*Does this equipment include any trailers or titled equipment?: Yes O No If yes, please upload MSO or title paperwork above (front and back of page). \*Estimated delivery/pickup of all equipment: Electronic Signatures: The agreement will be sent by email via DocuSign to the following individuals as follows: Joe Smith: Not Provided Additional comments or info about down payment: \*Please Note: the email address must belong to the individual as listed and will be authenticated. Failure to provide accurate email addresses may result in cancellation or delays of this offer. Are the email addresses correct? O Yes



**Send Documents** 

#### Documentation

LCC will handle documentation directly with the customer through DocuSign. You'll be kept in the loop with copies of all key documents—no extra steps needed on your end!"





TIP: Notice a delay? A quick follow-up with the customer can keep things moving!

Prefer to handle documentation directly? Just let us know, and we'll send the paperwork to you instead of the customer, so you can manage the signing process in person.



Once the paperwork is signed, hold off on delivery until you receive our purchase order—this is our commitment to fund and will include any final details.



#### Purchase Order

LCC's purchase order will be emailed to you once the customer has completed all requirements.



Our purchase order provides all necessary details for funding, including specific billing instructions. Please review carefully.



IMPORTANT: If the customer requests a change in delivery address or authorized pickup person, call us at 800-325-2605. No changes should be made without our authorization.



#### **PURCHASE ORDER**

VENDOR: Sales Rep Vendor Name

> Issued on: 01/01/2025 P.O. Number 12345

Please make sure your invoice contains the following information. The Purchase Order is good for 60 days.

BILL/SOLD TO: Lease Consultants Corporation

P.O. BOX 71397 Des Moines, IA 50325

Need assistance: Phone: 800-325-2605 Fax: 515-255-0147

Email: staff@leaseconsultants.com

DELIVER TO: John Smith

ABC Company 123 Main Street Smallville, SC 12345 123-456-7890

EQUIPMENT: (1) Acme Model 5000 Scrubber.

SELLING PRICE...... \$ 10,000.00 plus tax

In order to pay you on the customer's behalf, this Purchase Order is SUBJECT TO:

- 1. Delivery of Equipment at the above address. Any change to the Delivery Address must be approved by us.
- Receiving your Invoice with <u>serial numbers</u> for the Equipment.

Vendor will not make any representation or enter into any agreement with customer which would change the terms and conditions of the Lease. Vendor has not and will not commit and is not aware of any fraudulent act or activity in connection with any financing and shall perform all of its obligations to the Customer and Lease Consultants Corporation with respect to equipment, maintenance, service and warranty obligations.



## Funding



After delivery and fulfilling our purchase order requirements, send your invoice via email, fax, or directly upload it to EquipMoney using the photo submit feature.



Invoices received by 2 p.m. Central are funded that same day; later invoices are funded the next business day.

LCC funds via ACH - quick processing means you can move on to your next sale!

## Contact Us!





www.equipmoney.com

www.leaseconsultants.com

EquipMoney is designed to make financing easy and effective for you.

Have questions?

Our team is just a call or email away!



Troy Jaros
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